

BUSINESS

YOUR COMPANY OR EMPLOYER	PERSONALLY EMPLOYED			DECISIONS ABOUT BUSINESS PURCHASING/LEASING	PERSONALLY					
	Part-Time Or Full-Time Or Self-Employed				Consulted Only	Recommend Not Authorize	Authorize			
YES <input type="checkbox"/> NO <input type="checkbox"/> LOCATION WHERE YOU WORK: Head Office <input type="checkbox"/> Branch/Division/Subsidiary <input type="checkbox"/> TYPE OF COMPANY: Public Or Private Company <input type="checkbox"/> Professional Practice <input type="checkbox"/> Government —Federal <input type="checkbox"/> —Provincial <input type="checkbox"/> —Municipal <input type="checkbox"/> Educational Institution <input type="checkbox"/> Charitable Organization <input type="checkbox"/> Non-Profit Organization <input type="checkbox"/>				BUSINESS FACILITIES: Business Travel <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> Convention Arrangements <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> Beverage Alcohol For Business Functions <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> EQUIPMENT/DISTRIBUTION: Shipping/Transportation/Distribution Services <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> Heavy Machinery Or Construction Equipment <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> MAINTENANCE/BUILDING: Air conditioning/Heating Equipment Or Controls <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> Engineering Or Construction Services <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> Building Materials Or Equipment <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>						
DECISIONS ABOUT BUSINESS PURCHASING/LEASING		PERSONALLY INVOLVED			DECISIONS ABOUT BUSINESS PURCHASING/LEASING					
		Past 12 Months								
YES <input type="checkbox"/> NO <input type="checkbox"/>					VEHICLES: Trucks/Trailers <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> Fleet Autos <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> PROPERTY/REAL ESTATE: Industrial/Commercial/Institutional Locations (Buildings And Property) <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>					
DECISIONS ABOUT BUSINESS PURCHASING/LEASING		PERSONALLY			DECISIONS ABOUT BUSINESS PURCHASING/LEASING					
		Consulted Only	Recommend Not Authorize	Authorize	PERSONALLY INVOLVED					
					Past 12 Months					
FINANCE/INVESTMENT: Banking Or Financial Services <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> Institutional Investments <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> Employee Benefits <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> Insurance Or Risk Management Services <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> TELECOMMUNICATIONS: Long Distance Supplier <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> Inbound Telephone Service (e.g. 1-800, 1-900) <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> Telephone Equipment And Services <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> COMPUTERS: Computer Hardware (Mainframe/Server) <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> Computer Hardware (PC) <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> Computer Software <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> Internet Access <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> OFFICE EQUIPMENT: Office Furniture <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> Photocopier <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> Other Office Equipment Or Supplies <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> FAX Machine <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> Presentation Equipment <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> SERVICES: Advertising/Public Relations <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> Computer Education/Training <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> Courier Delivery Services <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> Professional Services (e.g. Accountants Or Lawyers) <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> Personnel Agencies <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> Market Research <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> Management Consultants <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> Security <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/> Other Education/Training <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>					AMOUNT SPENT WITH YOUR INVOLVEMENT: Under \$1,000 <input type="checkbox"/> \$1,000–\$10,000 <input type="checkbox"/> \$10,001–\$50,000 <input type="checkbox"/> \$50,001–\$100,000 <input type="checkbox"/> \$100,001–\$500,000 <input type="checkbox"/> More Than \$500,000 <input type="checkbox"/>					
HOME OFFICE OR BUSINESS					Have Office In Home					
					YES <input type="checkbox"/> NO <input type="checkbox"/> TYPE: Separate Business <input type="checkbox"/> Extension Of Regular Job <input type="checkbox"/>					

BUSINESS

— EXCLUDING GOVERNMENT, EDUCATIONAL INSTITUTIONS, CHARITABLE ORGANIZATIONS, NON-PROFIT ORGANIZATIONS —

YOUR COMPANY OR EMPLOYER	CORPORATE INFORMATION	
	Last Fiscal Year	
TOTAL GROSS REVENUE/SALES FOR TOTAL CANADIAN OPERATION: Under \$500,000 <input type="checkbox"/> \$500,000 To \$999,999 <input type="checkbox"/> \$1-\$5.9 Million <input type="checkbox"/> \$6-\$9.9 Million <input type="checkbox"/> \$10-\$24.9 Million <input type="checkbox"/> \$25-\$49.9 Million <input type="checkbox"/> \$50-\$99.9 Million <input type="checkbox"/> \$100 Million+ <input type="checkbox"/> Don't Know <input type="checkbox"/>		
YOUR COMPANY OR EMPLOYER	CORPORATE AREAS OF INVOLVEMENT	
	Most Significant Area	Other Areas
INVOLVED IN: Accounting <input type="checkbox"/> <input type="checkbox"/> Advertising/Media <input type="checkbox"/> <input type="checkbox"/> Agriculture/Food/Beverage/Fishing <input type="checkbox"/> <input type="checkbox"/> Banking/Finance <input type="checkbox"/> <input type="checkbox"/> Communication <input type="checkbox"/> <input type="checkbox"/> Construction <input type="checkbox"/> <input type="checkbox"/> Education <input type="checkbox"/> <input type="checkbox"/> Engineering/Research/Development <input type="checkbox"/> <input type="checkbox"/> Health/Welfare <input type="checkbox"/> <input type="checkbox"/> Importing/Exporting <input type="checkbox"/> <input type="checkbox"/> Information Systems <input type="checkbox"/> <input type="checkbox"/> Insurance <input type="checkbox"/> <input type="checkbox"/> Law <input type="checkbox"/> <input type="checkbox"/> Management Consulting <input type="checkbox"/> <input type="checkbox"/> Manufacturing <input type="checkbox"/> <input type="checkbox"/> Market Research <input type="checkbox"/> <input type="checkbox"/> Mining/Forestry <input type="checkbox"/> <input type="checkbox"/> Oil/Gas <input type="checkbox"/> <input type="checkbox"/> Public Utilities <input type="checkbox"/> <input type="checkbox"/> Real Estate <input type="checkbox"/> <input type="checkbox"/> Retail Trade <input type="checkbox"/> <input type="checkbox"/> Transportation <input type="checkbox"/> <input type="checkbox"/> Wholesale Trade <input type="checkbox"/> <input type="checkbox"/> Other <input type="checkbox"/> <input type="checkbox"/>		